6/27/88 A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1988

Manufactured home shipments improved from the dismal showing in January, but were still 1,026 homes less than a year ago, off 6.4 percent. For the first two months of 1988, manufacturers have shipped 4,060 fewer homes than they did for the first two months in 1987, off 12.7 percent. There appear to be no pockets of strength developing yet, and only a few states that are not showing negative numbers for 1988.

Of the top ten shipment states, only one showed an increase through the first two months of 1988. New York was up 1.6 percent compared to 1987. The only other non-negative top ten shipment state, Pennsylvania, was flat.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through February

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	2,350	8.4	- 3.1	2,425	7.6
East North Central	2,981	10.7	- 12.6	3,412	10.7
West North Central	1,022	3.7	- 8.6	1,118	3.5
South Atlantic	11,033	39.6	- 13.9	12,821	40.2
South Central	4,875	17.5	- 27.2	6,697	21.0
Mountain	1,630	5.9	- 18.6	2,003	6.3
Pacific	2,451	8.8	+ 3.0	2,380	7.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through February

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	3,870	14.7	- 12.2	4,401	14.3	1
2. North Carolina	2,329	8.8	- 20.8	2,939	9.5	2
3. Georgia	2,076	7.9	- 3.8	2,159	7.0	3
4. California	1,499	5.7	- 2.5	1,538	5.0	6
5. South Carolina	1,483	5.6	- 17.0	1,787	5.8	4
6. Alabama	1,294	4.9	- 18.6	1,590	5.2	5
7. Tennessee	1,107	4.2	- 1.9	1,128	3.7	9
8. Michigan	1,050	4.0	- 7.4	1,134	3.7	8
9. New York	839	3.2	+ 1.6	826	2.7	13
10. Pennsylvania	833	3.2	- -	833	2.7	12

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601			Jan-Mar	51,850		
April	21,139			Jan-Apr	72,989		
May	20,176			Jan-May	93,165		
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652			Jan-Mar	51,568		
April	21,334			Jan-Apr	72,902		
May	20,231			Jan-May	93,133		
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%		March	745	
April	2.6%		April	550	
May	2.5%		May	495	
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	50	0.0%	0	93	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,002	993	- 0.9%	1,895	1,833	- 3.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,002**	**1,043**	**4.1%**	**1,895**	**1,926**	**1.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,844	1,759	- 4.6%	3,431	3,128	- 8.8%
Michigan *	*	*	---	*	*	---
Ohio	183	209	14.2%	306	321	4.9%
Wisconsin	134	130	- 3.0%	267	237	- 11.2%
Total	**2,161**	**2,098**	**- 2.9%**	**4,004**	**3,686**	**- 7.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	100	126	26.0%	202	228	12.9%
Minnesota	146	127	- 13.0%	203	175	- 13.8%
Missouri	38	38	0.0%	68	63	- 7.4%
Nebraska	170	157	- 7.6%	343	299	- 12.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**454**	**448**	**- 1.3%**	**816**	**765**	**- 6.3%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,658	1,488	- 10.3%	3,386	2,991	- 11.7%
Georgia	2,545	2,442	- 4.0%	5,135	4,791	- 6.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,820	1,666	- 8.5%	3,727	2,981	- 20.0%
South Carolina *	*	*	---	*	*	---
Virginia	282	256	- 9.2%	507	480	- 5.3%
West Virginia *	*	*	---	*	*	---
Total	**6,305**	**5,852**	**- 7.2%**	**12,755**	**11,243**	**- 11.9%**
South Central						
Alabama	1,464	1,380	- 5.7%	2,950	2,366	- 19.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	322	361	12.1%	623	661	6.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,072	1,025	- 4.4%	2,045	1,908	- 6.7%
Texas	1,025	628	- 38.7%	2,181	1,093	- 49.9%
Total	**3,883**	**3,394**	**- 12.6%**	**7,799**	**6,028**	**- 22.7%**

Mobile/Manufactured Home Production

	February 1987	February 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	408	359	- 12.0%	827	692	- 16.3%
Colorado	45	35	- 22.2%	86	35	- 59.3%
Idaho	186	156	- 16.1%	365	259	- 29.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**639**	**550**	**- 13.9%**	**1,278**	**986**	**- 22.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	896	912	1.8%	1,870	1,763	- 5.7%
Hawaii *	*	*	---	*	*	---
Oregon	349	421	20.6%	669	815	21.8%
Washington	80	68	- 15.0%	163	139	- 14.7%
Total	**1,325**	**1,401**	**5.7%**	**2,702**	**2,717**	**0.6%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	489	409	- 16.4%	1,000	805	- 19.5%
Total Production	**16,258**	**15,195**	**- 6.5%**	**32,249**	**28,156**	**- 12.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	9	7	- 22.2%	34	24	- 29.4%
Maine	127	146	15.0%	256	298	16.4%
Massachusetts	29	42	44.8%	95	87	- 8.4%
New Hampshire	51	40	- 21.6%	125	85	- 32.0%
New Jersey	74	43	- 41.9%	157	88	- 43.9%
New York	457	468	2.4%	826	839	1.6%
Pennsylvania	439	423	- 3.6%	833	833	0.0%
Rhode Island	4	6	50.0%	20	19	- 5.0%
Vermont	43	37	- 14.0%	79	77	- 2.5%
Total	**1,233**	**1,212**	**- 1.7%**	**2,425**	**2,350**	**- 3.1%**
East North Central						
Illinois	194	170	- 12.4%	362	313	- 13.5%
Indiana	443	366	- 17.4%	818	643	- 21.4%
Michigan	571	574	0.5%	1,134	1,050	- 7.4%
Ohio	514	450	- 12.5%	892	766	- 14.1%
Wisconsin	113	132	16.8%	206	209	1.5%
Total	**1,835**	**1,692**	**- 7.8%**	**3,412**	**2,981**	**- 12.6%**
West North Central						
Iowa	49	50	2.0%	91	99	8.8%
Kansas	92	100	8.7%	214	186	- 13.1%
Minnesota	90	84	- 6.7%	118	120	1.7%
Missouri	285	296	3.9%	532	479	- 10.0%
Nebraska	37	29	- 21.6%	72	54	- 25.0%
North Dakota	16	13	- 18.8%	22	17	- 22.7%
South Dakota	43	40	- 7.0%	69	67	- 2.9%
Total	**612**	**612**	**0.0%**	**1,118**	**1,022**	**- 8.6%**
South Atlantic						
Delaware	140	130	- 7.1%	318	262	- 17.6%
Florida	2,163	1,895	- 12.4%	4,401	3,870	- 12.1%
Georgia	1,100	1,101	0.1%	2,159	2,076	- 3.8%
Maryland	97	123	26.8%	210	210	0.0%
North Carolina	1,436	1,301	- 9.4%	2,939	2,329	- 20.8%
South Carolina	819	804	- 1.8%	1,787	1,483	- 17.0%
Virginia	340	305	- 10.3%	695	531	- 23.6%
West Virginia	195	162	- 16.9%	312	272	- 12.8%
Total	**6,290**	**5,821**	**- 7.5%**	**12,821**	**11,033**	**- 13.9%**
South Central						
Alabama	815	700	- 14.1%	1,590	1,294	- 18.6%
Arkansas	373	265	- 29.0%	664	421	- 36.6%
Kentucky	328	362	10.4%	626	635	1.4%
Louisiana	180	132	- 26.7%	365	246	- 32.6%
Mississippi	313	233	- 25.6%	639	419	- 34.4%
Oklahoma	72	54	- 25.0%	158	78	- 50.6%
Tennessee	533	582	9.2%	1,128	1,107	- 1.9%
Texas	707	386	- 45.4%	1,527	675	- 55.8%
Total	**3,321**	**2,714**	**- 18.3%**	**6,697**	**4,875**	**- 27.2%**

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	438	421	- 3.9%	958	790	- 17.5%
Colorado	59	48	- 18.6%	111	86	- 22.5%
Idaho	46	18	- 60.9%	84	43	- 48.8%
Montana	40	30	- 25.0%	77	43	- 44.2%
Nevada	125	145	16.0%	253	242	- 4.3%
New Mexico	232	203	- 12.5%	437	378	- 13.5%
Utah	28	18	- 35.7%	60	33	- 45.0%
Wyoming	20	10	- 50.0%	23	15	- 34.8%
Total	**988**	**893**	**- 9.6%**	**2,003**	**1,630**	**- 18.6%**
Pacific						
Alaska	0	5	0.0%	0	5	0.0%
California	757	765	1.1%	1,538	1,499	- 2.5%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	168	249	48.2%	352	491	39.5%
Washington	258	244	- 5.4%	490	456	- 6.9%
Total	**1,183**	**1,263**	**6.8%**	**2,380**	**2,451**	**3.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	597	826	38.4%	1,060	1,514	42.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,059**	**15,033**	**- 6.4%**	**31,916**	**27,856**	**- 12.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	19	5	24	*	*	*
Maine	252	46	298	77	16	93
Massachusetts *	56	31	87	*	*	*
New Hampshire *	61	24	85	*	*	*
New Jersey *	32	56	88	*	*	*
New York *	552	287	839	*	*	*
Pennsylvania	539	294	833	1,224	609	1,833
Rhode Island *	8	11	19	*	*	*
Vermont *	57	20	77	*	*	*
Total	**1,576**	**774**	**2,350**	**1,301**	**625**	**1,926**
	67.1%	**32.9%**	**100.0%**	**67.5%**	**32.5%**	**100.0%**
East North Central						
Illinois *	233	80	313	*	*	*
Indiana	458	185	643	2,122	1,006	3,128
Michigan *	645	405	1,050	*	*	*
Ohio	549	217	766	239	82	321
Wisconsin	191	18	209	201	36	237
Total	**2,076**	**905**	**2,981**	**2,562**	**1,124**	**3,686**
	69.6%	**30.4%**	**100.0%**	**69.5%**	**30.5%**	**100.0%**
West North Central						
Iowa *	79	20	99	*	*	*
Kansas	121	65	186	172	56	228
Minnesota	82	38	120	127	48	175
Missouri	335	144	479	4	59	63
Nebraska	24	30	54	170	129	299
North Dakota *	9	8	17	*	*	*
South Dakota *	33	34	67	*	*	*
Total	**683**	**339**	**1,022**	**473**	**292**	**765**
	66.8%	**33.2%**	**100.0%**	**61.8%**	**38.2%**	**100.0%**
South Atlantic						
Delaware *	182	80	262	*	*	*
Florida	1,537	2,333	3,870	1,043	1,948	2,991
Georgia	1,068	1,008	2,076	2,539	2,252	4,791
Maryland *	147	63	210	*	*	*
North Carolina	1,529	800	2,329	2,156	825	2,981
South Carolina *	940	543	1,483	*	*	*
Virginia	358	173	531	395	85	480
West Virginia *	202	70	272	*	*	*
Total	**5,963**	**5,070**	**11,033**	**6,133**	**5,110**	**11,243**
	54.0%	**46.0%**	**100.0%**	**54.5%**	**45.5%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,008	286	1,294	1,769	597	2,366
Arkansas *	329	92	421	*	*	*
Kentucky *	448	187	635	*	*	*
Louisiana *	220	26	246	*	*	*
Mississippi	334	85	419	538	123	661
Oklahoma *	38	40	78	*	*	*
Tennessee	756	351	1,107	1,405	503	1,908
Texas	367	308	675	596	497	1,093
Total	**3,500**	**1,375**	**4,875**	**4,308**	**1,720**	**6,028**
	71.8%	**28.2%**	**100.0%**	**71.5%**	**28.5%**	**100.0%**
Mountain						
Arizona	340	450	790	331	361	692
Colorado	32	54	86	10	25	35
Idaho	9	34	43	56	203	259
Montana *	10	33	43	*	*	*
Nevada *	41	201	242	*	*	*
New Mexico *	229	149	378	*	*	*
Utah *	4	29	33	*	*	*
Wyoming *	3	12	15	*	*	*
Total	**668**	**962**	**1,630**	**397**	**589**	**986**
	41.0%	**59.0%**	**100.0%**	**40.3%**	**59.7%**	**100.0%**
Pacific						
Alaska *	3	2	5	*	*	*
California	249	1,250	1,499	298	1,465	1,763
Hawaii *	0	0	0	*	*	*
Oregon	58	433	491	94	721	815
Washington	34	422	456	3	136	139
Total	**344**	**2,107**	**2,451**	**395**	**2,322**	**2,717**
	14.0%	**86.0%**	**100.0%**	**14.5%**	**85.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	14,810	11,532	26,342	15,569	11,782	27,351
	56.2%	43.8%	100.0%	56.9%	43.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,105	409	1,514	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	560	245	805
Total	**15,915**	**11,941**	**27,856**	**16,129**	**12,027**	**28,156**
	57.1%	**42.9%**	**100.0%**	**57.3%**	**42.7%**	**100.0%**

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1988

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		2,442	16.5%	1	1,249	14.8%	1	1,193	18.8%	1
Indiana		1,759	11.9%	2	1,215	14.4%	3	544	8.6%	4
North Carolina		1,666	11.3%	3	1,236	14.6%	2	430	6.8%	5
Florida		1,488	10.1%	4	501	5.9%	7	987	15.6%	2
Alabama		1,380	9.3%	5	1,037	12.3%	4	343	5.4%	7
Tennessee		1,025	6.9%	6	754	8.9%	5	271	4.3%	10
Pennsylvania		993	6.7%	7	659	7.8%	6	334	5.3%	8
California		912	6.2%	8	151	1.8%	13	761	12.0%	3
Texas		628	4.2%	9	332	3.9%	8	296	4.7%	9
Oregon		421	2.8%	10	48	0.6%	18	373	5.9%	6
Mississippi		361	2.4%	11	290	3.4%	9	71	1.1%	14
Arizona		359	2.4%	12	159	1.9%	11	200	3.2%	11
Virginia		256	1.7%	13	200	2.4%	10	56	0.9%	17
Ohio		209	1.4%	14	152	1.8%	12	57	0.9%	16
Nebraska		157	1.1%	15	85	1.0%	17	72	1.1%	13
Idaho		156	1.1%	16	28	0.3%	20	128	2.0%	12
Wisconsin		130	0.9%	17	112	1.3%	14	18	0.3%	22
Minnesota		127	0.9%	18	94	1.1%	16	33	0.5%	19
Kansas		126	0.9%	19	97	1.1%	15	29	0.5%	20
Washington		68	0.5%	20	1	0.0%	23	67	1.1%	15
Maine		50	0.3%	21	43	0.5%	19	7	0.1%	23
Missouri		38	0.3%	22	2	0.0%	22	36	0.6%	18
Colorado		35	0.2%	23	10	0.1%	21	25	0.4%	21
Iowa	*	0	0.0%	24	0	0.0%	43	0	0.0%	42
Kentucky	*	0	0.0%	25	0	0.0%	35	0	0.0%	35
Rhode Island	*	0	0.0%	26	0	0.0%	44	0	0.0%	34
Maryland	*	0	0.0%	27	0	0.0%	36	0	0.0%	44
Oklahoma	*	0	0.0%	28	0	0.0%	29	0	0.0%	25
Illinois	*	0	0.0%	29	0	0.0%	33	0	0.0%	24
Massachusetts	*	0	0.0%	30	0	0.0%	28	0	0.0%	39
West Virginia	*	0	0.0%	31	0	0.0%	50	0	0.0%	48
Vermont	*	0	0.0%	32	0	0.0%	39	0	0.0%	33
North Dakota	*	0	0.0%	33	0	0.0%	25	0	0.0%	30
Montana	*	0	0.0%	34	0	0.0%	26	0	0.0%	37
New Jersey	*	0	0.0%	35	0	0.0%	46	0	0.0%	32
Nevada	*	0	0.0%	36	0	0.0%	38	0	0.0%	29
South Carolina	*	0	0.0%	37	0	0.0%	31	0	0.0%	46
New Mexico	*	0	0.0%	38	0	0.0%	24	0	0.0%	45
Hawaii	*	0	0.0%	39	0	0.0%	45	0	0.0%	47
Wyoming	*	0	0.0%	40	0	0.0%	30	0	0.0%	31
Connecticut	*	0	0.0%	41	0	0.0%	37	0	0.0%	36
Utah	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
New York	*	0	0.0%	43	0	0.0%	41	0	0.0%	50
Alaska	*	0	0.0%	44	0	0.0%	42	0	0.0%	41
New Hampshire	*	0	0.0%	45	0	0.0%	34	0	0.0%	43
Delaware	*	0	0.0%	46	0	0.0%	47	0	0.0%	40
Louisiana	*	0	0.0%	47	0	0.0%	32	0	0.0%	38
Arkansas	*	0	0.0%	48	0	0.0%	40	0	0.0%	28
Michigan	*	0	0.0%	49	0	0.0%	27	0	0.0%	26
South Dakota	*	0	0.0%	50	0	0.0%	49	0	0.0%	49
		14,786	**100.0%**		**8,455**	**99.9%**		**6,331**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1988

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		4,791	17.5%	1	2,539	16.3%	1	2,252	19.1%	1
Indiana		3,128	11.4%	2	2,122	13.6%	3	1,006	8.5%	4
Florida		2,991	10.9%	3	1,043	6.7%	7	1,948	16.5%	2
North Carolina		2,981	10.9%	4	2,156	13.8%	2	825	7.0%	5
Alabama		2,366	8.7%	5	1,769	11.4%	4	597	5.1%	8
Tennessee		1,908	7.0%	6	1,405	9.0%	5	503	4.3%	9
Pennsylvania		1,833	6.7%	7	1,224	7.9%	6	609	5.2%	7
California		1,763	6.4%	8	298	1.9%	12	1,465	12.4%	3
Texas		1,093	4.0%	9	596	3.8%	8	497	4.2%	10
Oregon		815	3.0%	10	94	0.6%	18	721	6.1%	6
Arizona		692	2.5%	11	331	2.1%	11	361	3.1%	11
Mississippi		661	2.4%	12	538	3.5%	9	123	1.0%	15
Virginia		480	1.8%	13	395	2.5%	10	85	0.7%	16
Ohio		321	1.2%	14	239	1.5%	13	82	0.7%	17
Nebraska		299	1.1%	15	170	1.1%	16	129	1.1%	14
Idaho		259	0.9%	16	56	0.4%	20	203	1.7%	12
Wisconsin		237	0.9%	17	201	1.3%	14	36	0.3%	21
Kansas		228	0.8%	18	172	1.1%	15	56	0.5%	19
Minnesota		175	0.6%	19	127	0.8%	17	48	0.4%	20
Washington		139	0.5%	20	3	0.0%	23	136	1.2%	13
Maine		93	0.3%	21	77	0.5%	19	16	0.1%	23
Missouri		63	0.2%	22	4	0.0%	22	59	0.5%	18
Colorado		35	0.1%	23	10	0.1%	21	25	0.2%	22
Iowa	*	0	0.0%	24	0	0.0%	43	0	0.0%	42
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Rhode Island	*	0	0.0%	26	0	0.0%	44	0	0.0%	34
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
Massachusetts	*	0	0.0%	29	0	0.0%	33	0	0.0%	39
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
West Virginia	*	0	0.0%	31	0	0.0%	50	0	0.0%	48
New Mexico	*	0	0.0%	32	0	0.0%	39	0	0.0%	45
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
New Jersey	*	0	0.0%	35	0	0.0%	46	0	0.0%	32
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Hawaii	*	0	0.0%	39	0	0.0%	45	0	0.0%	47
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Utah	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Delaware	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
Michigan	*	0	0.0%	44	0	0.0%	32	0	0.0%	26
North Dakota	*	0	0.0%	45	0	0.0%	40	0	0.0%	30
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
South Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Montana	*	0	0.0%	48	0	0.0%	41	0	0.0%	37
Alaska	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Oklahoma	*	0	0.0%	50	0	0.0%	34	0	0.0%	25
		27,351	**99.8%**		**15,569**	**99.9%**		**11,782**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,895	13.3%	1	716	8.9%	2	1,179	19.1%	1
North Carolina	1,301	9.2%	2	864	10.8%	1	437	7.1%	4
Georgia	1,101	7.7%	3	566	7.0%	3	535	8.7%	3
South Carolina	804	5.7%	4	518	6.4%	5	286	4.6%	5
California	765	5.4%	5	123	1.5%	21	642	10.4%	2
Alabama	700	4.9%	6	536	6.7%	4	164	2.7%	13
Tennessee	582	4.1%	7	386	4.8%	6	196	3.2%	10
Michigan	574	4.0%	8	352	4.4%	7	222	3.6%	8
New York	468	3.3%	9	302	3.8%	9	166	2.7%	12
Ohio	450	3.2%	10	323	4.0%	8	127	2.1%	15
Pennsylvania	423	3.0%	11	284	3.5%	10	139	2.3%	14
Arizona	421	3.0%	12	169	2.1%	18	252	4.1%	6
Texas	386	2.7%	13	206	2.6%	14	180	2.9%	11
Indiana	366	2.6%	14	273	3.4%	11	93	1.5%	19
Kentucky	362	2.5%	15	261	3.2%	12	101	1.6%	17
Virginia	305	2.1%	16	205	2.6%	15	100	1.6%	18
Missouri	296	2.1%	17	211	2.6%	13	85	1.4%	20
Arkansas	265	1.9%	18	203	2.5%	16	62	1.0%	22
Oregon	249	1.8%	19	31	0.4%	31	218	3.5%	9
Washington	244	1.7%	20	17	0.2%	40	227	3.7%	7
Mississippi	233	1.6%	21	195	2.4%	17	38	0.6%	26
New Mexico	203	1.4%	22	118	1.5%	23	85	1.4%	21
Illinois	170	1.2%	23	129	1.6%	19	41	0.7%	25
West Virginia	162	1.1%	24	119	1.5%	22	43	0.7%	23
Maine	146	1.0%	25	124	1.5%	20	22	0.4%	34
Nevada	145	1.0%	26	23	0.3%	36	122	2.0%	16
Louisiana	132	0.9%	27	115	1.4%	25	17	0.3%	37
Wisconsin	132	0.9%	28	118	1.5%	24	14	0.2%	41
Delaware	130	0.9%	29	88	1.1%	26	42	0.7%	24
Maryland	123	0.9%	30	86	1.1%	27	37	0.6%	27
Kansas	100	0.7%	31	66	0.8%	28	34	0.6%	28
Minnesota	84	0.6%	32	58	0.7%	29	26	0.4%	31
Oklahoma	54	0.4%	33	26	0.3%	34	28	0.5%	30
Iowa	50	0.4%	34	43	0.5%	30	7	0.1%	45
Colorado	48	0.3%	35	19	0.2%	38	29	0.5%	29
New Jersey	43	0.3%	36	19	0.2%	39	24	0.4%	32
Massachusetts	42	0.3%	37	24	0.3%	35	18	0.3%	36
South Dakota	40	0.3%	38	20	0.2%	37	20	0.3%	35
New Hampshire	40	0.3%	39	28	0.3%	32	12	0.2%	42
Vermont	37	0.3%	40	27	0.3%	33	10	0.2%	43
Montana	30	0.2%	41	7	0.1%	43	23	0.4%	33
Nebraska	29	0.2%	42	13	0.2%	41	16	0.3%	38
Utah	18	0.1%	43	2	0.0%	48	16	0.3%	39
Idaho	18	0.1%	44	3	0.0%	46	15	0.2%	40
North Dakota	13	0.1%	45	8	0.1%	42	5	0.1%	46
Wyoming	10	0.1%	46	1	0.0%	49	9	0.1%	44
Connecticut	7	0.0%	47	5	0.1%	44	2	0.0%	48
Rhode Island	6	0.0%	48	3	0.0%	45	3	0.0%	47
Alaska	5	0.0%	49	3	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,207	**99.8%**		**8,036**	**99.6%**		**6,171**	**100.3%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	3,870	14.7%	1	1,537	10.4%	1	2,333	20.2%	1
North Carolina	2,329	8.8%	2	1,529	10.3%	2	800	6.9%	4
Georgia	2,076	7.9%	3	1,068	7.2%	3	1,008	8.7%	3
California	1,499	5.7%	4	249	1.7%	20	1,250	10.8%	2
South Carolina	1,483	5.6%	5	940	6.3%	5	543	4.7%	5
Alabama	1,294	4.9%	6	1,008	6.8%	4	286	2.5%	14
Tennessee	1,107	4.2%	7	756	5.1%	6	351	3.0%	10
Michigan	1,050	4.0%	8	645	4.4%	7	405	3.5%	9
New York	839	3.2%	9	552	3.7%	8	287	2.5%	13
Pennsylvania	833	3.2%	10	539	3.6%	10	294	2.5%	12
Arizona	790	3.0%	11	340	2.3%	15	450	3.9%	6
Ohio	766	2.9%	12	549	3.7%	9	217	1.9%	15
Texas	675	2.6%	13	367	2.5%	13	308	2.7%	11
Indiana	643	2.4%	14	458	3.1%	11	185	1.6%	18
Kentucky	635	2.4%	15	448	3.0%	12	187	1.6%	17
Virginia	531	2.0%	16	358	2.4%	14	173	1.5%	19
Oregon	491	1.9%	17	58	0.4%	32	433	3.8%	7
Missouri	479	1.8%	18	335	2.3%	16	144	1.2%	21
Washington	456	1.7%	19	34	0.2%	37	422	3.7%	8
Arkansas	421	1.6%	20	329	2.2%	18	92	0.8%	22
Mississippi	419	1.6%	21	334	2.3%	17	85	0.7%	23
New Mexico	378	1.4%	22	229	1.5%	22	149	1.3%	20
Illinois	313	1.2%	23	233	1.6%	21	80	0.7%	25
Maine	298	1.1%	24	252	1.7%	19	46	0.4%	31
West Virginia	272	1.0%	25	202	1.4%	24	70	0.6%	26
Delaware	262	1.0%	26	182	1.2%	26	80	0.7%	24
Louisiana	246	0.9%	27	220	1.5%	23	26	0.2%	40
Nevada	242	0.9%	28	41	0.3%	35	201	1.7%	16
Maryland	210	0.8%	29	147	1.0%	27	63	0.5%	28
Wisconsin	209	0.8%	30	191	1.3%	25	18	0.2%	44
Kansas	186	0.7%	31	121	0.8%	28	65	0.6%	27
Minnesota	120	0.5%	32	82	0.6%	29	38	0.3%	33
Iowa	99	0.4%	33	79	0.5%	30	20	0.2%	42
New Jersey	88	0.3%	34	32	0.2%	40	56	0.5%	29
Massachusetts	87	0.3%	35	56	0.4%	34	31	0.3%	37
Colorado	86	0.3%	36	32	0.2%	39	54	0.5%	30
New Hampshire	85	0.3%	37	61	0.4%	31	24	0.2%	41
Oklahoma	78	0.3%	38	38	0.3%	36	40	0.3%	32
Vermont	77	0.3%	39	57	0.4%	33	20	0.2%	43
South Dakota	67	0.3%	40	33	0.2%	38	34	0.3%	34
Nebraska	54	0.2%	41	24	0.2%	41	30	0.3%	38
Idaho	43	0.2%	42	9	0.1%	44	34	0.3%	35
Montana	43	0.2%	43	10	0.1%	43	33	0.3%	36
Utah	33	0.1%	44	4	0.0%	47	29	0.3%	39
Connecticut	24	0.1%	45	19	0.1%	42	5	0.0%	48
Rhode Island	19	0.1%	46	8	0.1%	46	11	0.1%	46
North Dakota	17	0.1%	47	9	0.1%	45	8	0.1%	47
Wyoming	15	0.1%	48	3	0.0%	48	12	0.1%	45
Alaska	5	0.0%	49	3	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	26,342	**100.0%**		**14,810**	**100.1%**		**11,532**	**99.9%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

FEBRUARY 1988
Manufacturing Report